



Alvarez Lincoln Mercury Jaguar

951-687-1212

Take advantage of a very simple way to purchase or lease a vehicle from Alvarez Lincoln Mercury Jaguar.

The Process:

1. Call and ask to speak with J.D. Harrison, Wilfredo Merced, Brian Boll or Romon Alvarez; identify yourself as a County Employee; set up an appointment to come in.
2. Come in at the appointment time and check in with sales manager.
3. Pick up any new or used vehicle on car lot.
4. Sign all necessary paperwork.
5. Drive away in your new vehicle in less than an hour!

Pricing New Vehicles:

New Mercury Vehicles \$200.00 over total invoice
New Lincoln Vehicles \$400.00 over total invoice
New Jaguar X-Type \$200.00 over total invoice
New Jaguar S-Type \$500.00 over total invoice
New Jaguar XJ8 \$750.00 over total invoice
New Jaguar XJR \$1000.00 over total invoice
New Jaguar XK8 \$1000.00 over total invoice
All invoices disclosed to all customers.

All consumer factory rebates would apply to all employees as well as 0% financing, on approved credit.

Used car financing as low as 2.9%, on approved credit.

Used car Pricing:

All used car pricing will be calculated from Mid-Kelly Blue Book.
Ex. Wholesale blue book + Retail blue book divided by 2.

\$12,000.00 Wholesale
\$15,000.00 Retail
\$27,000.00 Total
div x 2
\$13,500.00 Price

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